



Bra Fitting Expert-Valle Vista

Contact: L BRANDS

Email: l_brands@countyjobs.careers
https://ak-fairbanksnorthstar.countybuyselltrade.com/jobs/bra-fitting-expert-valle-vista_harlingen_85862

Address: 26226 Industrial Blvd, Harlingen
Price: Check with seller

Details
Apply
Description
The Bra Fitting Specialist is an expert in bra product and fit - able to diagnose fit issues, sell bra wardrobes and deliver emotionally engaging customer experiences that ultimately grow total bra sales. The Bra Fitting Specialist promotes an "I am Best at Bras" culture by inspiring, supporting and mentoring peers.

Key Responsibilities:

- Drives bra sales and growth by personally selling to customers
- Proactively engages with customers, reads cues and responds effectively
- Moves with intention, connects with multiple customers and encourages them to try on product
- Uses confident selling statements and is effective at overcoming customer objections
- Demonstrates expert-level product and fit knowledge to diagnose fit issues and build bra wardrobes on the sales floor and/or fitting room
- Provides customers with the perfect bra fit by asking effective questions, taking a measurement, or conducting a fitting
- Creates an enthusiasm for Best at Bras strategies by inspiring, supporting and mentoring others' bra behaviors
- Uses and maintains the Bra Wardrobing Center to introduce customers to bras and follow up while they are in the fitting room
- Takes initiative to understand the bra business and offers suggestions on how the store can drive bra growth
- Participates in bra sales goal setting with manager and tracks individual and team performance towards the goal

Assists in training of new hires/associates, serving as a shadow for new associates
Delivers a friendly and efficient un/rewrap process, processes customer transactions accurately and efficiently at the Point of Sale



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